

PHARMACY BENEFIT MANAGER COST PROPOSAL

RFP 115136 O3

Bidder Name: _____

Bidder to complete the following cost proposal, including all costs associated with each section. Implementation costs will be proposed as fixed bid, with the breakout of costs noted below. Implementation costs will be paid, based on 4 milestones, each with associated deliverables:

- Requirement and Design Milestone: 20% of Implementation fees;
- Development and Testing Milestone: 40% of Implementation fees;
- Production Milestone: 30% of Implementation fees;
- Certification Milestone: 10% of Implementation fees.

Milestone deliverables are elaborated in RFP Section VII.A.

Implementation Costs

Description	Cost	
Milestone 1: Design Milestone, includes creation, review and acceptance of the following:		
1) Project Management Plan, to include but not limited to:		
a) Work Breakdown Structure (WBS)		
b) Communications Plan		
c) Change Management Plan		
d) Staffing Management Plan		
e) Risk Management Plan		
f) Issue Management Plan		
g) Quality Management Plan		
2) Detailed Project Work Plan (PWP)		
3) Project Kickoff Meeting & Presentation		
4) Project Deliverable and Maintenance Process		
5) Project Requirements and Design Deliverables		
6) Initial Security Review of Proposed Software		
7) Project Management, Requirements Management, and Testing Management Tool Selection and Implementation		
8) Environment Configuration, minimally for Development		
9) Implementation Assessment		
Milestone 1 Payment (20% of Fixed Bid Implementation Fee)		
		\$
Milestone 1 Payment Discount Factor Percentage		
	XX.XX%	
Milestone 2: Development Milestone, includes, but not limited to creation, review and acceptance of the following:		
1) Test Management Plan		
2) Integration Plan		
3) Implementation Plan		
4) Pre-Operational Implementation Plan		
5) Environment Configuration, for all remaining environments		
6) Code Migration and Deployment Processes		
7) Development, Testing, and Pre-Implementation Deliverables and Work Products		
8) Data Migration Plan and Execution		
9) Test Execution and Results		
10) Completion of Milestone Walkthroughs		
11) Delivery of production ready system & solution		

Description	Cost
12) Business Continuity/Disaster Recovery Plan	
13) Completion of all required certification artifacts	
14) Successful completion and approval of Attachment H - System Security Plan	
15) State Staff Training*	
Milestone 2 Payment (40% of Fixed Bid Implementation Fee)	\$
Milestone 2 Payment Discount Factor Percentage	XX.XX%
Milestone 3: Operational Readiness Milestone, includes but not limited to the following:	
1) Go Live Deliverables and Work Products	
2) Fully operational production PDRS solution(s) providing all agreed functionality	
3) Online survey for end users feedback	
4) Fully functional customer support	
5) Transition to Account Management	
6) Successful completion and approval by CMS of all required certification artifacts	
Milestone 3 Payment (30% of Fixed Bid Implementation Fee)	\$
Milestone 3 Payment Discount Factor Percentage	XX.XX%
Milestone 4: Certification Milestone, includes but not limited to the following:	
1) Post-Implementation Deliverables and Work Products	
2) Completion and acceptance from CMS of all required operational functionality and certification artifacts	
Milestone 4 Payment (10% of Fixed Bid Implementation Fee)	\$
Milestone 4 Payment Discount Factor Percentage	XX.XX%

*To support DHHS' ability to identify which cost(s) will apply to each FMAP allocation, provide specific cost for "State Staff Training", and include the cost in the Milestone 2 Payment.

Operational Costs

Description	Cost
1) Delivery of operational deliverables and services according to identified performance standards	
2) Delivery of all security, privacy and audit activities as agreed (put in performance standard as deliverable)	
3) Management and staffing to support claims processing and adjudication	
4) Management and staffing to support prior authorization	
5) Management and staffing to support reporting	
6) Management and staffing to support prospective and retrospective drug utilization review	
7) Management and staffing to support clinical consultation services	
8) Management and staffing to support customer support	
9) Management and staffing to support system maintenance	
10) (Non-Staffing) System maintenance and updated system and user documentation	
Monthly Ongoing Operational Cost	\$
Monthly Ongoing Operational Discount Factor Percentage	XX.XX%

Projected Annual Costs	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Operational Costs	\$	\$	\$	\$	\$	\$
Implementation	\$					

Optional Renewal Years	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
Operational Costs	\$	\$	\$	\$	\$	\$

Optional Costs

RFP requirements and ongoing regulatory/statutory or privacy changes should be included in the operational costs. However, there may be new functionality that DHHS requests via the Change Control process that may require development beyond what's covered in the stated requirements. The fees below relate to the contracted expense for Approved Change Control activities and deliverables.

Contractor - Resource Hourly Rates		
Type of Resource	Phases	
	Implementation	Operations
Project Manager	\$	\$
Contract Manager	\$	\$
Integration Lead	\$	\$
Security Lead	\$	\$
Security Analyst	\$	\$
Architecture Lead	\$	\$
System Architect	\$	\$
Sr. System Architect	\$	\$
Configuration Lead	\$	\$
Configuration Specialist	\$	\$
Sr. Configuration Specialist	\$	\$
Infrastructure Lead	\$	\$
Infrastructure Analyst	\$	\$
Developer	\$	\$
Sr. Developer	\$	\$
Database Lead	\$	\$
Database Administrator	\$	\$
Database Analyst	\$	\$
Sr. Database Administrator	\$	\$
Testing Lead	\$	\$
Tester	\$	\$
Technical Writer	\$	\$
Sr. Data Scientist	\$	\$
Data Scientist	\$	\$
System Analyst	\$	\$
Sr. System Analyst	\$	\$
Business Analyst	\$	\$
Sr. Business Analyst	\$	\$
Certification Lead	\$	\$
Training Lead	\$	\$
Trainer	\$	\$
Add others as needed	\$	\$

This schedule represents the hourly rates for resources in the Implementation and Operations phases.